

### **Company Fact Sheet**

#### Who We Are

Mattamy Homes is the largest privately owned homebuilder in North America and is Canada's largest new home construction and development firm, with a nearly 40-year history of operations across Canada and the United States. From a humble beginning – the building and sale of a single home – Mattamy Homes has evolved into a leading homebuilding brand in North America. We're proud to help 7,000 families every year realize their dreams of home ownership.

#### What We Do

The scope of Mattamy's operations encompasses land acquisition, community design and development, and housing and parkland design and construction, with particular emphasis on creating complete communities of enduring value to homeowners. Mattamy offers personalized homes in the most desired locations across a wide variety of demographics, price points, and ages and stages in life. Our core target market includes first-time buyers and move-up families, as well as the empty-nester and second-home segments.

In Canada our product mix includes mid-rise and high-rise condos, and everything ranging from Village Homes (back-to-back townhomes) to 50' single-family detached homes, ranging in price from the \$260s to more than \$2 million.

In the US our product mix ranges from townhomes to large-lot single-family detached homes (65' and greater), ranging in price from the \$170s to more than \$700,000.

# Where We Operate

In Canada, our communities stretch across the Greater Toronto Area, as well as in Ottawa, Calgary and Edmonton, while in the United States, the company is represented in 10 markets: Charlotte, Raleigh-Durham, Phoenix, Tucson, Jacksonville, Orlando, Tampa, Sarasota, Naples and Southeast Florida.

## Facts & Figures

Established 1978 in Burlington, Ontario

Founder & CEO Peter Gilgan

Company type Privately held corporation

Number of employees 1,680

Operations Homes available for sale in more than 70 communities across Canada and the US

Revenue CDN\$3.2 billion (F2017, May 31, 2017) Closings 6,762 homes (F2017, May 31, 2017)

#### **Values**

Commitment – We will ensure excellence is the standard for everything we do Teamwork – We will respect and support each other in doing what is right Community – We will have a positive impact in all our communities

## Recognition & Awards

Homebuilder of the Year (2018, 2017, 2015, 2014, 2011, 2009, 2008, 2007, 2006, 2001)

Best Places to Work (2018, 2017, 2016, 2015, 2013, 2012)

Canada's Most Admired Corporate Cultures (2017)

EnerQuality Impact Award (2017)

Best Customer Experience (2016, 2015, 2014, 2013, 2012, 2011, 2010, 2009)

Top 25% in Customer Service (2016, 2015, 2014, 2013) Community/Project of the Year (2015, 2013, 2012, 2011)

Energy Star New Home Builder of the Year (2015)

Best New Home Design (2015) Builder of Excellence (2012) Business of the Year (2011)

## For More Information

www.mattamvhomes.com